

# Global Franchise & Supply Network

We share our clients' entrepreneurial focus and deliver responsive, practical, creative and focused legal counsel to companies ranging from startups to well-known, established brands in domestic and international franchise, license, distribution, supply chain and international trade and customs matters.

We represent franchisors, franchisees, manufacturers, and licensors in developing strategies, structuring transactions and negotiating agreements to get their products and services to market through all levels of the supply chain representing a multitude of industries, and handle arbitrations and litigation for all such matters.

- We structure and negotiate development, franchise, licensing and direct sales arrangements for hundreds of brands domestically and internationally, including development deals in over 60 countries. We prepare disclosure documents, register franchise offerings and resolve issues with government authorities across the globe.
- We conduct due diligence investigations in M&A deals, assess risk, advise on both the buy and sell sides, and negotiate terms, in deals ranging from \$10M to \$500M and more involving franchisors and multi-unit franchisees.
- We counsel, draft and negotiate commercial contracts, including domestic and international distribution, supply and service agreements, broker/carrier agreements, warehousing agreements, equipment and finance leases, and management and product development agreements.
- We handle domestic and international litigation and arbitration regarding franchise, distribution, and supply chain issues from termination and protection of intellectual property and enforcement of non-compete covenants to defending against challenges to system practices and enforcement action.



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Franchise Times  
Legal Eagles



# Polsinelli Online Solutions for Everyone (POSSE)

**Are you confident your franchisees are in compliance with the federal, state, and local labor and employment laws? Are you looking for a way to minimize joint employment risks while balancing franchisees' employment compliance needs?**

POSSE provides an online, affordable, one-of-a-kind experience for franchisors and franchisees of all sizes. POSSE subscribers have access to a comprehensive set of customizable up-to-date forms, tools, and resources at the federal, state, and local levels. This invaluable service helps business owners throughout the employment life cycle. From pre-hire through termination, POSSE will help your franchisees stay in compliance with the everchanging complexities of labor and employment's legal landscape.

**Your POSSE subscription can be tailored to meet the current needs of your business and expanded as your organization grows. Subscriptions include:**

- Documents, forms, and guidance developed and maintained by attorneys with a deep understanding of the franchise industry
- Documents drafted to assist franchisees while avoiding joint employment of franchisee employees
- State-specific employment law summaries
- Arbitration agreements
- Background screening materials
- Industry news and analysis of breaking legal developments impacting your business



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