

## FranNet Webinars for CFE Credit Outline

**Date:** January 23<sup>rd</sup> 2018

**Time:** 1:00pm

**Title:** Components of an Effective Resale System

**Speaker:** Jania Bailey

**Number of credits:** 50 Participation

**Link to Our Website:** <https://www.frannet.com/franchise-seminars/online-seminars/>

**Intended Participants:** Franchisor Sales Team, Franchisor Headquarters

**Date:** March 13<sup>th</sup> 2018

**Time:** 1:00pm

**Title:** Growing Your Franchise from Two to Twenty, or Twenty to Two Hundred: Do You Have What it Takes?

**Speaker:** Jania Bailey

**Number of credits:** 50 Participation

**Link to Our Website:** <https://www.frannet.com/franchise-seminars/online-seminars/>

**Intended Participants:** Franchisor Management Team, CEOs, Franchisor Headquarters, Presidents

**Date:** May 8<sup>th</sup> 2018

**Time:** 1:00pm

**Title:** Growing Your Franchise with the Right Franchisees.

**Speaker:** Jania Bailey

**Number of credits:** 50 Participation

**Link to Our Website:** <https://www.frannet.com/franchise-seminars/online-seminars/>

**Intended Participants:** Franchisor Management Team, CEOs, Presidents, Franchisor Headquarters

**Date:** July 24<sup>th</sup> 2018

**Time:** 1:00pm

**Title:** How to Best Work with Referral Groups

**Speaker:** Jania Bailey

**Number of credits:** 50 Participation

**Link to Our Website:** <https://www.frannet.com/franchise-seminars/online-seminars/>

**Intended Participants:** Franchisor Management Team, CEOs, Presidents, Franchisor Headquarters

**Date:** September 11<sup>th</sup> 2018

**Time:** 1:00pm

**Title:** How Successful Franchisors and Franchisees Partner to Win

**Speaker:** Jania Bailey

**Number of credits:** 50 Participation

**Link to Our Website:** <https://www.frannet.com/franchise-seminars/online-seminars/>

**Intended Participants:** Franchisor Management Team, CEOs, Presidents, Franchisor Headquarters