



Franchising
Building local businesses,
one opportunity at a time.

The International
Franchise Association's
12th Annual

**Public
Affairs
Conference**

JW MARRIOTT HOTEL • WASHINGTON, DC

September 13-14

2011
**Issue
Briefs**

Everything you need to know to be prepared
for an effective Congressional visit.

A Letter from IFA's Chairman



September 13, 2011

Dear Colleagues,

Thank you for investing your time and energy in IFA's 12th Annual Public Affairs Conference. As lawmakers look for ways to accelerate the pace of our nation's economic recovery, the franchise industry stands ready to serve as an integral part of the solution. The franchise business model is a proven one, and our industry's economic output growth rate over the past decade makes a strong case for why and how—with a renewed commitment to pro-growth policies from Washington—franchise businesses can grow even faster and help move our economic recovery in the right, job-creating direction.

Those of you who have attended an IFA Public Affairs Conference before know that it is consistently ranked as one of the best and most rewarding franchise events of the year. IFA's Board of Directors and staff are wholly committed to ongoing advocacy and education efforts to ensure lawmakers fully understand and appreciate the economic impact of franchising. Your participation in this event furthers that strategic goal, and lets policymakers hear directly from you about how and why issues like access to credit, health care and tax reform, and increased franchise opportunities for veterans impact your business and your bottom line.

During your time here, Washington insiders will share with you their unique perspectives about the current legislative and regulatory environment. You'll gain tips on how to build effective relationships and conduct successful visits with your legislators both here and in your home districts, and you'll have opportunities to network with members of Congress, their staff and your franchising peers. The goal of this program is to ensure that you are empowered with the tools you need to be an effective advocate, not only during your time here, but throughout the year. In addition, we'll take time to recognize those who have made outstanding contributions to the industry or supported legislation favorable to franchising when we honor our Franchisee and Legislators of the Year recipients.

The goal of The Public Affairs Conference is to ensure that you are empowered with the tools you need...

Overall, look to this premier conference to do the following:

- Demonstrate the ability of franchise businesses to generate new jobs and contribute to faster economic growth;
- Show policymakers the direct correlation between small business access to credit and job creation;
- Encourage the development of more pro-small business employer solutions in the ongoing health care debate;
- Support pro-growth tax policies for small business entrepreneurs; and
- Promote efforts to pass the Help Veterans Own Franchises Act.

A significant presence in our nation's capital by franchisors, franchisees and franchise industry suppliers sends a powerful message to members of Congress. It also serves to reinforce the ongoing campaign we are engaged in with lending partners, policymakers and administration officials to obtain greater access to credit for franchise businesses.

Take this opportunity to meet with the lawmakers whose decisions and votes directly impact your business, and join with your fellow franchise friends to move this nation forward.



Jack Earle
Chairman, IFA
Managing Partner, Earle Enterprises LP
(McDonald's Franchisee)

P.S. Mark your calendar for next year's Public Affairs Conference
September 9-12, 2012 at the Grand Hyatt Capitol Hill, Washington, D.C.

...to be an effective advocate, not only during your
time here, but throughout the year.

A Letter from IFA's President & CEO



As President & CEO of the International Franchise Association, I want to thank you for joining us at this important annual event. IFA is the only association dedicated to protecting, enhancing and promoting franchising, and we are fully committed to demonstrating its economic impact to lawmakers on the national and state levels. We promote a legislative and regulatory environment that supports the franchise business model and its future growth by ensuring lawmakers fully understand our industry, and the impact that their decisions have on your businesses generally, and your bottom lines specifically.

Your presence in Washington is a crucial component of these ongoing efforts.

The collective talents and skills of our Government Relations & Public Policy team are widely respected, and together with you, our members, at the local levels, we are making enormous strides in raising awareness about franchising and its incredible power to create jobs and drive economic success. The members of the IFA staff are here to make sure your Public Affairs Conference experience is a rewarding and effective return on the investment you have made of your valuable time and financial resources to be here. I respectfully encourage you to ask us questions, share your feedback and comments, and let us know how we can continue to work with you to promote a pro-business legislative and regulatory environment in which you can continue to grow and prosper.

A handwritten signature in black ink that reads "Stephen J. Caldeira". The signature is fluid and cursive, written over a light grey rectangular background.

Stephen J. Caldeira, CFE
President & CEO
(202) 662-0777 • scaldeira@franchise.org

For more information and updates on all of IFA's Government Relations & Public Policy issues, see www.franchise.org, Government Relations.



Franchising[®]
 Building local businesses,
 one **opportunity** at a time.

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 Manager, Political Affairs
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Key Conference Issues

ACCESS TO CREDIT

Background:

Franchise businesses offer the quickest path to accelerate job growth. With adequate access to credit, franchising can put the country on the path to economic recovery. We must ensure small businesses have access to a fully-funded and strong Small Business Administration and SBA-backed loans, which have been a lifeline since the financial crisis. Yet as a result of heightened regulatory scrutiny on lenders and higher capital reserve requirements for banks as a result of the financial reform law commonly known as “Dodd-Frank”, lending to franchise small business has stagnated coming out of the recession.

In 2011, IFA estimates that banks will lend approximately \$8.4 billion to franchises – a 20 percent shortfall compared with projected demand of \$10.4 billion. The \$2 billion shortfall will result in a loss of nearly 8,000 to 10,000 new businesses that will not be created this year, and a loss of more than 80,000 to 100,000 new jobs for the economy.

Status:

Nothing is more critical to the growth and job creation by franchised businesses than adequate access to capital. IFA research indicates that for every \$1 million in lending to franchises, 40 jobs are created. The global financial crisis revealed weaknesses in our financial regulatory system, yet the Dodd-Frank financial reform law passed in 2008 failed to address the core causes of the crisis, and had additional unintended consequences and regulatory burdens that have negatively impacted the ability of small businesses and franchises to access capital.

WHAT’S “THE ASK”?

Will you support a strong Small Business Administration to ease access to credit to small businesses?

The IFA supported the Small Business Jobs Act of 2010, which increased SBA maximum loan limits and provided stronger government guarantees. These provided a lifeline to the franchise industry at a time when the commercial markets remained frozen. We urge the Treasury to pressure Congress to increase the authorization level for the agency's flagship 7(a) loan program as soon as possible to ensure a strong SBA. Further, we urge lawmakers to take a closer look at the unintended consequences the nearly 400 new rules regulators must issue as part of Dodd-Frank may be having downstream as a result of increased scrutiny on small business lenders.

Key Points:

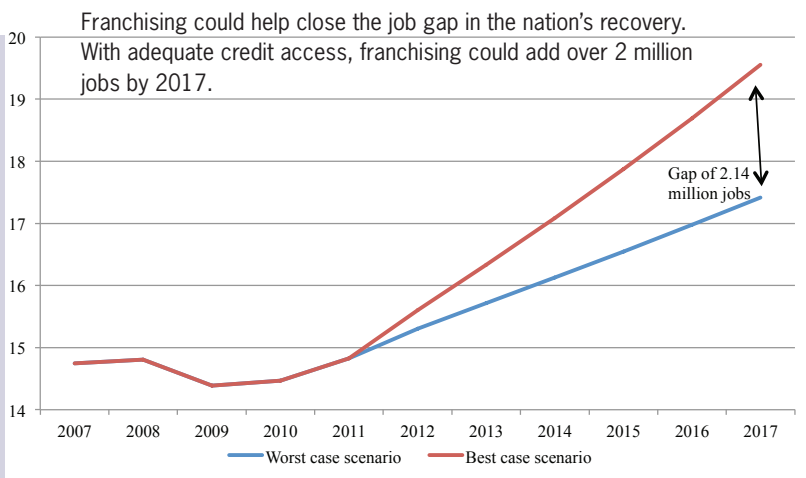
- While a proper balance must exist between regulators and commercial lenders, it is apparent the pendulum has swung too far as a result of Dodd-Frank.
- Regulators are taking too stringent a view of small business lending and previous loan performance. This is unnecessarily holding back credit access for small businesses. Government needs to ensure regulatory policy does not inhibit lending.

Bottom Line:

Franchising creates jobs, therefore Congress should support a strong Small Business Administration to ease access to credit to small businesses.

For more information, please visit www.franchise.org/IFACreditAccess.aspx.

Figure 4: Projected Franchise Employment Growth under Different Credit Scenarios, 2007-2017
(Cumulative Effects on Direct and Indirect Employment from Business Format Franchises, in millions)



Source: *Linking Franchise Success with Economic Growth and Net Job Creation* (an IFA White Paper)

Key Conference Issues

HEALTH CARE REFORM: REPEAL OF EMPLOYER MANDATE

Background:

The IFA-opposed Patient Protection and Affordable Care Act (PPACA) contains a framework that will encourage further shifting of health costs onto the backs of small businesses—in the form of a mandate on employers—and impose new taxes and fees that will be passed along by health insurance providers to consumers.

Starting in 2014, a business with 50 or more full-time employees must provide employer-sponsored health insurance or pay steep fines of approximately \$2,000 per employee. In a continued challenging economic environment for small businesses, the employer mandate will greatly hinder small business' ability to hire new employees due to the costs of the mandate. Further, the insurance plans must be government-approved, covering a broad range of benefits chosen by Washington bureaucrats but paid for by employers.

These are job-killing policies that will further hinder the ability of small franchise businesses – traditionally an engine of job growth representing one out of every eight jobs in America – to contribute to the economic recovery.



WHAT'S "THE ASK"?

Will you cosponsor and vote in support of H.R. 1744/S.20, legislation to repeal the employer mandate included in the Patient Protection and Affordable Care Act?

Status:

Bipartisan legislation has been introduced in the House of Representatives and the Senate to repeal these employer mandate provisions. The American Job Protection Act, H.R. 1744, sponsored by Representative Charles Boustany (R-7-LA) and S. 20, sponsored by Senator Orrin Hatch (R-UT), would repeal the harmful, job-killing legislation and prevent onerous costs from being imposed on franchise small business owners.

Key Points:

- The health care law, including the employer mandate, is a significant government intrusion into the benefits decisions of employers, and it fails the basic test of enhancing coverage options for small employers without increasing cost.
- The employer mandate will force small employers to cut back on new hiring and eliminate certain jobs in order to avoid paying penalties.
- In order to comply with the new requirements in this legislation, franchised businesses would have to scale back wages, reduce hiring, eliminate jobs and raise prices for services. These measures will further stunt economic recovery and curtail future job growth.

Bottom Line:

Urge your members of Congress to support H.R. 1744/S.20, legislation to repeal the employer mandate included in the Patient Protection and Affordable Care Act.

For more information, please visit www.franchise.org/healthreform.aspx.

The employer mandate
will force small employers to cut
back on new hiring.

For more information and updates on all of IFA's Government Relations & Public Policy issues, see www.franchise.org, Government Relations.

Key Conference Issues

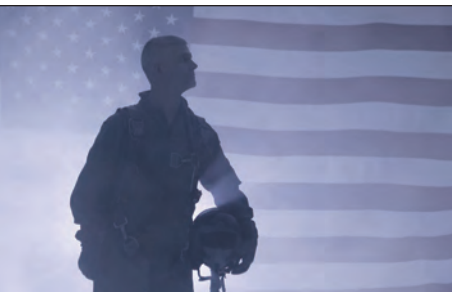
HELP VETERANS OWN FRANCHISES (HVOF) ACT

Background:

As tens of thousands of servicemen and women return from deployment in Afghanistan and Southwest Asia this year, expanded opportunities are needed to ensure veterans and their families are able to transition into the civilian economy. Not only is this critical for the economic and social stability of veterans and their families, but it is an important component of the U.S. economic recovery.

IFA has launched a renewed campaign, originally initiated after the Gulf War, to assist U.S. veterans at this unprecedented time. IFA's VetFran "Operation Building Opportunity" campaign will help returning service members access franchise opportunities through training, financial assistance, and industry support.

With its rapid training opportunities, scalability and need for operational execution and excellence, franchising provides an ideal structure to enable returning veterans to become leaders of, and productive participants in, the U.S. economy.



WHAT'S "THE ASK"?

Will you cosponsor and vote in support of the Help Veterans Own Franchises Act?

Status:

The Help Veterans Own Franchises Act would increase the level of business ownership by America's military veterans. The bill would establish a tax credit for veterans who purchase a franchise small business. Franchisors will continue to work with their veteran partners to ensure success.

Key Points:

- President Obama has announced the U.S. will drawdown 10,000 troops from Afghanistan this year and bring another 23,000 home by the end of summer in 2012.
- With more than 1.2 million veterans unemployed (11.2 percent), providing opportunities for veterans, not only to find jobs, but to raise awareness of opportunities to own their own businesses through franchising, is critical.
- The challenging economic and small business lending environment is making it harder for prospective franchisees to access the credit needed to finance initial franchise fees. This bill will reduce the economic burden on our veterans seeking to pursue the dream of small business ownership through franchising.
- Skills learned through military service translate well into owning and running a franchise business.
- Since 2002, over 1,200 veterans have invested in and now operate their own franchised business through the VetFran program. The U.S. Dept. of Veterans Affairs' Center for Veterans Enterprise and the U.S. Army Reserve have officially endorsed VetFran to help broaden employment opportunities by including franchise ownership as new career options for veterans and reservists.

Bottom Line:

Will you cosponsor the Help Veterans Own Franchises Act?
For more information, please visit www.franchise.org/veterans.aspx.

For more information and updates on all of IFA's Government Relations & Public Policy issues, see www.franchise.org, Government Relations.

Make The Most of Your Visits



What to Do...

You're in Washington, D.C., for 36 action-packed hours at the International Franchise Association's Public Affairs Conference. Here are some tried and true tips on how to maximize your impact while you're here — and how to continue protecting your small business the other days out of the year once you get home.

1. **Thank Your Lawmaker.** Let them know you appreciate their time and attention.
2. **Know Your Issues.** Study the International Franchise Association's issue briefing papers, and study the IFA "key votes report card" that shows how your lawmakers voted on franchise issues. This helps you know when to thank a lawmaker for his or her support on an issue.
3. **Know Your Lawmaker's Staff.** Members of Congress rely heavily on their dedicated staff. Since staffers are often referred to as the "gateway" to members of Congress, make them your strongest allies.

4. **Invite Your Congressmen to Your Business.** Invite a lawmaker to your franchise to meet you and your employee team, and to learn what goes on behind the scenes.
5. **Follow Up Within a Week.** Thank the member for the visit and follow up with any requested information. Check whether they have further questions, and let them know you'll stay in touch.

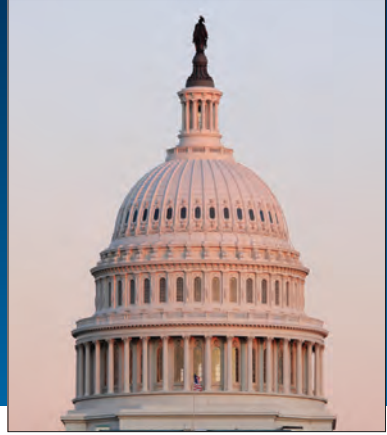
...And What **NOT** to Do:

1. **Delay Getting to Your Point.** Small talk is fine, since you are trying to build a lasting relationship with your member of Congress. But recognize that you may have only five minutes of a lawmaker's time – be organized. Don't be afraid to refer to IFA's talking points in this book during your meeting.
2. **Assume Your Lawmaker Disagrees With You.** Even if you have not liked his or her votes and viewpoints on small business issues in the past, view this meeting as an opportunity to help your lawmaker better understand franchising. See if you can find an issue, like veterans in franchising, that you can both agree on.
3. **Only Talk About Statistics.** Help lawmakers see your top priority issues in terms of job and economic growth. You have a great story to tell. Be proud of what you do for your employees, your community and your local economy.
4. **Conclude the Visit Without "Making the Ask."** Make sure you ask your lawmaker for something specific. Refer to each issue's "Ask" in this book. When you leave the meeting, you want to be able to show you moved the ball forward. Don't forget: Drop off the leave-behind material IFA provided in your registration kits.

And finally...

- **Don't let your efforts stop here!** Again, advocacy is not just a two-day-a-year task; it's a 365-day commitment. Pick up the phone, send an e-mail, rally your franchise colleagues to "make the ask" of your legislators on key issues facing your business' bottom line. Meet and talk with lawmakers year-round.

IFA's Position on Key Votes



TRACK YOUR LAWMAKERS' VOTES!

Every year, the International Franchise Association compiles vote scores for every Senator and Representative in Congress. We look at how they voted on the key issues that are most important to our industry. Reviewing these votes from the 112th Congress will help you know when to thank your lawmakers for their support on a key franchise issue.

Key Senate Votes 2011

1. McConnell Amendment to FAA Air Transportation Modernization and Safety Improvement Act ("Repealing the Job-Killing Health Care Law Act" - S. Amendment 13)

IFA SUPPORTED this legislation.

The IFA urged the Senate to support an amendment offered by Sen. McConnell to S. 223, the "FAA Air Transportation Modernization and Safety Improvement Act." Senate Amendment 13, entitled the "Repealing the Job-Killing Health Care Law Act," would eliminate job-killing mandates and uncertainties for employers that threaten the economic viability of franchised businesses. The IFA is committed to reducing the cost of health insurance for small businesses and their employees, and strongly encourages Congress to develop new solutions that provide meaningful cost-controls and consumer-driven solutions. This amendment failed the Senate by a vote of 47-51 on February 2, 2011.

2. Repeal of the 1099 Requirement in the Patient Protection and Affordable Care Act (S. Amendment 28 to S. 223)

IFA SUPPORTED this legislation.

The IFA supported repealing the 1099 reporting requirement that was included in the Patient Protection & Affordable Care Act (PPACA). Amendments to repeal Section 9006 of PPACA were offered to S. 223, the FAA Air Transportation

Modernization and Safety Improvement Act. These measures had broad bipartisan support and would have undone an extremely burdensome new requirement for small businesses before it went into effect. According to the SBA, tax code compliance already costs small business owners 66 percent more than large corporations. This amendment failed the Senate by a vote of 44-54 on February 2, 2011.

3. The Small Business Paperwork Mandate Elimination Act of 2011 (H.R. 4)

IFA SUPPORTED this legislation.

The International Franchise Association urged the Senate to repeal the tax provision written into the health care law, the 1099 IRS reporting requirement.

Tucked away in the massive new health care law was a change to IRS rules that would require businesses to report all transactions that involve property or services which aggregate more than \$600 in a year per vendor, even when making purchases from a corporation. This would have triggered the requirement to file a Form 1099 with the IRS and furnish taxpayer identification numbers (TINs) for the businesses and persons involved. The new requirement had nothing to do with health care or health insurance, but was deemed as a way to raise revenue to pay for health reform. Even worse, under this proposal, the burden of finding non-compliant taxpayers was placed on the compliant taxpayers required to file these new forms. This legislation was passed by the Senate by a vote of 87-12 on April 5, 2011.

4. Debit Swipe Fee/Reform Legislation (S. Amendment 392)

IFA OPPOSED this legislation.

The IFA urged the Senate to oppose efforts to derail much-needed debit card swipe fee reform that collectively costs small business owners and their consumers over \$19 billion per year. Had the Senate voted in favor of the amendment, it would have effectively and immediately ended the positive reforms to debit fees that are levied upon small franchised businesses by a monopoly of the largest financial institutions in the world. This legislation failed the Senate by a vote of 54-45 on June 8, 2011.

Key House Votes 2011

1. Repealing the Job-Killing Health Care Law Act (H.R. 2)

IFA SUPPORTED this legislation.

The International Franchise Association urged Congress to repeal the job-killing health care law by drafting new legislation that will make health insurance more affordable for small and franchised businesses. IFA strongly opposed the Patient Protection and Affordable Care Act (PPACA), which was signed into law in 2010. Unfortunately, the flawed new law contains a framework that will encourage further shifting of health costs onto the backs of small businesses—in the form of a mandate on employers—and impose new taxes and fees that will be passed along by health insurance providers to consumers. We continue to have serious concerns that this legislation will cost well over \$1 trillion in the next ten years. Much of the revenue necessary for this new federal spending will come from small franchised businesses through a series of taxes and penalties. This legislation was passed by the House by a vote of 245-189 on January 19.

2. The Small Business Paperwork Mandate Elimination Act of 2011 (H.R. 4)

IFA SUPPORTED this legislation.

As noted in Senate Vote Item 3, IFA also urged the House to repeal the 1099 IRS reporting requirement tax provision written into the health care law.

Embedded in the health care law was a change to IRS rules that would have required businesses to report all transactions that involve property or services which aggregate more than \$600 in a year per vendor, even when making purchases from a corporation. This would have triggered the requirement to file a Form 1099 with the IRS and furnish taxpayer identification numbers (TINs) for the businesses and persons involved. The new requirement had nothing to do with health care or health insurance, but was deemed as a way to raise revenue to pay for health reform. Even worse, under this proposal, the burden of finding non-compliant taxpayers was placed on the compliant taxpayers required to file these new forms. This legislation was passed by the House by a vote of 314-112 on March 3, 2011.

How Senators Voted on IFA's Key Issues

Key

- ✓ = Senator **voted for** the legislation
- ✗ = Senator **voted against** the legislation
- NV = Senator did not vote on the bill
- % = Senator's voting record with IFA position

McConnell Amendment (S. Amdt. 13)
 IFA SUPPORTED A YES VOTE

Repeal of the 1099 Requirement in the Patient Protection & Affordable Care Act (S. Amdt. 28)
 IFA SUPPORTED A YES VOTE

The Small Business Paperwork Mandate Elimination Act (H.R. 4)
 IFA SUPPORTED A YES VOTE

Debt Swipe Fee Reform (S. Amdt. 392)
 IFA SUPPORTED A NO VOTE

%

Alabama

Richard Shelby (R)



50

Jeff Sessions (R)



50

Alaska

Lisa Murkowski (R)



50

Mark Begich (D)



25

Arizona

John McCain (R)



50

Jon Kyl (R)



50

Arkansas

Mark Pryor (D)



50

John Boozman (R)



50

California

Dianne Feinstein (D)



75

Barbara Boxer (D)



75

Colorado

Mark Udall (D)



75

Michael Bennet (D)



50

Connecticut

Joseph Lieberman (I)

NV

NV



NV

25

Richard Blumenthal (D)



75

Delaware

Thomas Carper (D)



50



Christopher Coons (D)



50

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Debit Swipe Fee Reform (S. Amdt. 392)
IFA SUPPORTED A NO VOTE

The Small Business Paperwork
Mandate Elimination Act (H.R. 4)
IFA SUPPORTED A YES VOTE

Repeal of the 1099 Requirement in the Patient
Protection & Affordable Care Act (S. Amdt. 28)
IFA SUPPORTED A YES VOTE

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Florida					
Bill Nelson (D)					50
Marco Rubio (R)					50
Georgia					
Saxby Chambliss (R)					75
Johnny Isakson (R)					75
Hawaii					
Daniel Inouye (D)					50
Daniel Akaka (D)					25
Idaho					
Mike Crapo (R)					50
James Risch (R)			NV		25
Illinois					
Richard Durbin (D)					50
Mark Kirk (R)					50
Indiana					
Richard Lugar (R)					75
Daniel Coats (R)					50
Iowa					
Charles Grassley (R)					75
Tom Harkin (D)					50

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Mandate Elimination Act (H. R. 4)
IFA SUPPORTED A YES VOTE

Debit Swipe Fee Reform (S. Amdt. 392)
IFA SUPPORTED A NO VOTE

%

Kansas

Pat Roberts (R) ✓ ✗ ✓ ✓ 50
Jerry Moran (R) ✓ ✗ ✓ ✓ 50

Kentucky

Mitch McConnell (R) ✓ ✗ ✓ ✓ 50
Rand Paul (R) ✓ ✗ ✓ ✓ 50

Louisiana

Mary Landrieu (D) ✗ ✗ ✓ ✓ 50
David Vitter (R) ✓ ✗ ✓ ✓ 75

Maine

Olympia Snowe (R) ✓ ✗ ✓ ✓ 75
Susan Collins (R) ✓ ✗ ✓ ✓ 75

Maryland

Barbara Mikulski (D) ✗ ✓ ✓ ✓ 25
Benjamin Cardin (D) ✗ ✓ ✓ ✓ 75

Massachusetts

John Kerry (D) ✗ ✓ ✓ ✓ 75
Scott Brown (R) ✓ ✗ ✓ ✓ 75

Michigan

Carl Levin (D) ✗ ✓ ✓ ✓ 50
Debbie Stabenow (D) ✗ ✓ ✓ ✓ 50

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McConnell Amendment (S. Amdt. 13)
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%

Minnesota

Amy Klobuchar (D)
Al Franken (D)

✗
✗

✓
✓

✓
✓

✗
✗

75
75

Mississippi

Thad Cochran (R)
Roger Wicker (R)

✓
✓

✗
✗

✓
✓

✓
✓

50
50

Missouri

Roy Blunt (R)
Claire McCaskill (D)

✓
✗

✗
✓

✓
✓

✓
✓

50
50

Montana

Max Baucus (D)
Jon Tester (D)

✗
✗

✓
✓

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✓

50
50

Nebraska

Ben Nelson (D)
Mike Johanns (R)

✗
✓

✗
✗

✓
✓

✓
✓

25
50

Nevada

Harry Reid (D)
Dean Heller (R)

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NV

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NV

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NV

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✓

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New Hampshire

Jeanne Shaheen (D)
Kelly Ayotte (R)

✗
✓

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✓

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✓

75
50

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The Small Business Paperwork Mandate Elimination Act (H. R. 4)
 IFA SUPPORTED A YES VOTE

Debit Swipe Fee Reform (S. Amdt. 392)
 IFA SUPPORTED A NO VOTE

%

New Jersey

Frank Lautenberg (D)

✗

✓

✗

✗

50

Robert Menendez (D)

✗

✓

✓

✗

75

New Mexico

Jeff Bingaman (D)

✗

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Tom Udall (D)

✗

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New York

Charles Schumer (D)

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Kirsten Gillibrand (D)

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North Carolina

Richard Burr (R)

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Kay Hagan (D)

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North Dakota

Kent Conrad (D)

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John Hoeven (R)

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Ohio

Sherrod Brown (D)

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Rob Portman (R)

✓

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50

Oklahoma

James Inhofe (R)

✓

✗

✓

✓

50

Thomas Coburn (R)

✓

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✓

50

How Senators Voted on IFA's Key Issues

Key

- ✓ = Senator **voted for** the legislation
- ✗ = Senator **voted against** the legislation
- NV = Senator did not vote on the bill
- % = Senator's voting record with IFA position

McConnell Amendment (S. Amdt. 13)
IFA SUPPORTED A YES VOTE

Repeal of the 1099 Requirement in the Patient Protection & Affordable Care Act (S. Amdt. 28)
IFA SUPPORTED A YES VOTE

The Small Business Paperwork Mandate Elimination Act (H.R. 4)
IFA SUPPORTED A YES VOTE

Debit Swipe Fee Reform (S. Amdt. 392)
IFA SUPPORTED A NO VOTE

%

Oregon

Ron Wyden (D)	✗	✓	✓	✗	75
Jeff Merkley (D)	✗	✓	✓	✗	75

Pennsylvania

Robert Casey, Jr. (D)	✗	✓	✓	✗	75
Patrick Toomey (R)	✓	✗	✓	✓	50

Rhode Island

Jack Reed (D)	✗	✓	✓	✗	75
Sheldon Whitehouse (D)	✗	✓	✓	✗	75

South Carolina

Lindsey Graham (R)	✓	✗	✓	✗	75
James DeMint (R)	✓	✗	✓	✓	50

South Dakota

Tim Johnson (D)	✗	✓	✓	✓	50
John Thune (R)	✓	✗	✓	✓	50

Tennessee

Lamar Alexander (R)	✓	✗	✓	✓	50
Robert Corker (R)	✓	✗	✓	✓	50

Texas

Kay Bailey Hutchison (R)	✓	✗	✓	✓	50
John Cornyn (R)	✓	✗	✓	✓	50

How Senators Voted on IFA's Key Issues



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	McConnell Amendment (S. Amdt. 13) IFA SUPPORTED A YES VOTE	Repeal of the 1099 Requirement in the Patient Protection & Affordable Care Act (S. Amdt. 28) IFA SUPPORTED A YES VOTE	The Small Business Paperwork Mandate Elimination Act (H. R. 4) IFA SUPPORTED A YES VOTE	Debit Swipe Fee Reform (S. Amdt. 392) IFA SUPPORTED A NO VOTE	%
Utah					
Orrin Hatch (R)	✓	✗	✓	✓	50
Mike Lee (R)	✓	✗	✓	✓	50
Vermont					
Patrick Leahy (D)	✗	✓	✗	✗	50
Bernie Sanders (I)	✗	✓	✗	✗	50
Virginia					
Mark Warner (D)	NV	NV	✓	✓	25
James Webb (D)	✗	✗	✓	✓	25
Washington					
Patty Murray (D)	✗	✓	✗	✗	50
Maria Cantwell (D)	✗	✓	✓	✗	75
West Virginia					
John Rockefeller, IV (D)	✗	✓	✓	✗	75
Joe Manchin, III (D)	✗	✓	✓	✓	50
Wisconsin					
Herb Kohl (D)	✗	✓	✓	✗	75
Ron Johnson (R)	✓	✗	✓	✓	50
Wyoming					
Michael Enzi (R)	✓	✗	✓	✗	75
John Barrasso (R)	✓	✗	✓	✗	75















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Repealing the Job-Killing Health Care Law Act (H.R. 2)
 IFA SUPPORTED A YES VOTE
 The Small Business Paperwork Mandate Elimination Act (H.R. 4)
 IFA SUPPORTED A YES VOTE
 %

Alabama

01	Josiah Bonner (R)			100
02	Martha Roby (R)			100
03	Michael Rogers (R)			100
04	Robert Aderholt (R)			100
05	Mo Brooks (R)			100
06	Spencer Bachus (R)			100
07	Terri Sewell (D)			50









Alaska

AL	Donald Young (R)			100
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Arizona

01	Paul Gosar (R)			100
02	Trent Franks (R)			100
03	Ben Quayle (R)			100
04	Ed Pastor (D)			50
05	David Schweikert (R)			100
06	Jeffrey Flake (R)			100
07	Raul Grijalva (D)			0
08	Gabrielle Giffords (D)	NV	NV	N/A

Arkansas

01	Rick Crawford (R)			100
02	Tim Griffin (R)			100
03	Steve Womack (R)			100
04	Michael Ross (D)			100

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 IFA SUPPORTED A YES VOTE

The Small Business Paperwork Mandate Elimination Act (H.R. 4)
 IFA SUPPORTED A YES VOTE

%

California

Representative	Repealing the Job-Killing Health Care Law Act (H.R. 2)	The Small Business Paperwork Mandate Elimination Act (H.R. 4)	%
01 Michael Thompson (D)	✗	✗	0
02 Wally Herger (R)	✓	✓	100
03 Daniel Lungren (R)	✓	✓	100
04 Tom McClintock (R)	✓	✓	100
05 Doris Matsui (D)	✗	✗	0
06 Lynn Woolsey (D)	✗	✗	0
07 George Miller (D)	✗	✗	0
08 Nancy Pelosi (D)	✗	✗	0
09 Barbara Lee (D)	✗	✗	0
10 John Garamendi (D)	✗	✗	0
11 Jerry McNerney (D)	✗	✓	50
12 Jackie Speier (D)	✗	NV	0
13 Fortney Stark (D)	✗	✗	0
14 Anna Eshoo (D)	✗	✗	0
15 Michael Honda (D)	✗	✗	0
16 Zoe Lofgren (D)	✗	✗	0
17 Sam Farr (D)	✗	✗	0
18 Dennis Cardoza (D)	✗	✓	50
19 Jeff Denham (R)	✓	✓	100
20 James Costa (D)	✗	✓	50
21 Devin Nunes (R)	✓	✓	100
22 Kevin McCarthy (R)	✓	✓	100
23 Lois Capps (D)	✗	✗	0
24 Elton Gallegly (R)	✓	✓	100
25 Howard "Buck" McKeon (R)	✓	✓	100
26 David Dreier (R)	✓	✓	100
27 Brad Sherman (D)	✗	✗	0
28 Howard Berman (D)	✗	✗	0
29 Adam Schiff (D)	✗	✓	50
30 Henry Waxman (D)	✗	✗	0

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 IFA SUPPORTED A YES VOTE

The Small Business Paperwork Mandate Elimination Act (H.R. 4)
 IFA SUPPORTED A YES VOTE

%

California, continued

31	Xavier Becerra (D)	✗	✗	0
32	Judy Chu (D)	✗	✗	0
33	Karen Bass (D)	✗	✗	0
34	Lucille Roybal-Allard (D)	✗	✗	0
35	Maxine Waters (D)	✗	✗	0
36	Janice Hahn (D)	NV	NV	0
37	Laura Richardson (D)	✗	✓	50
38	Grace Napolitano (D)	✗	✗	0
39	Linda Sanchez (D)	✗	NV	0
40	Edward Royce (R)	✓	✓	100
41	Jerry Lewis (R)	✓	✓	100
42	Gary Miller (R)	✓	✓	100
43	Joseph Baca (D)	✗	✓	50
44	Ken Calvert (R)	✓	✓	100
45	Mary Bono Mack (R)	✓	✓	100
46	Dana Rohrabaher (R)	✓	✓	100
47	Loretta Sanchez (D)	✗	✓	50
48	John Campbell (R)	✓	✓	100
49	Darrell Issa (R)	✓	✓	100
50	Brian Bilbray (R)	✓	✓	100
51	Bob Filner (D)	✗	✗	0
52	Duncan Hunter (R)	✓	✓	100
53	Susan Davis (D)	✗	✓	50

Colorado

01	Diana DeGette (D)	✗	✗	0
02	Jared Polis (D)	✗	✗	0
03	Scott Tipton (R)	✓	✓	100
04	Cory Gardner (R)	✓	✓	100
05	Doug Lamborn (R)	✓	✓	100
06	Mike Coffman (R)	✓	✓	100
07	Edwin Perlmutter (D)	✗	✓	50

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Repealing the Job-Killing Health Care Law Act (H.R. 2)
IFA SUPPORTED A YES VOTE

The Small Business Paperwork Mandate Elimination Act (H.R. 4)
IFA SUPPORTED A YES VOTE

%

Connecticut

01	John Larson (D)	✗	✗	0
02	Joseph Courtney (D)	✗	✓	50
03	Rosa DeLauro (D)	✗	✗	0
04	James Himes (D)	✗	✓	50
05	Christopher Murphy (D)	✗	✗	0

Delaware

AL	John Carney (D)	✗	✓	50
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Florida

01	Jeff Miller (R)	✓	✓	100
02	Steve Southerland (R)	✓	✓	100
03	Corrine Brown (D)	✗	✗	0
04	Ander Crenshaw (R)	✓	✓	100
05	Richard Nugent (R)	✓	✓	100
06	Clifford Stearns (R)	✓	✓	100
07	John Mica (R)	✓	✓	100
08	Daniel Webster (R)	✓	✓	100
09	Gus Bilirakis (R)	✓	✓	100
10	C.W. Bill Young (R)	✓	✓	100
11	Katherine Castor (D)	✗	✓	50
12	Dennis Ross (R)	✓	✓	100
13	Vern Buchanan (R)	✓	✓	100
14	Connie Mack (R)	✓	✓	100
15	Bill Posey (R)	✓	✓	100
16	Thomas Rooney (R)	✓	✓	100
17	Frederica Wilson (D)	✗	✗	0
18	Ileana Ros-Lehtinen (R)	✓	✓	100
19	Ted Deutch (D)	✗	✗	0
20	Debbie Wasserman-Schultz (D)	✗	✗	0

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 IFA SUPPORTED A YES VOTE

The Small Business Paperwork Mandate Elimination Act (H.R. 4)
 IFA SUPPORTED A YES VOTE

%

Florida, continued

Rep. No.	Rep. Name (Party)	Repealing the Job-Killing Health Care Law Act (H.R. 2)	The Small Business Paperwork Mandate Elimination Act (H.R. 4)	%
21	Mario Diaz-Balart (R)	✓	✓	100
22	Allen West (R)	✓	✓	100
23	Alcee Hastings (D)	✗	✗	0
24	Sandy Adams (R)	✓	✓	100
25	David Rivera (R)	✓	✓	100

Georgia

01	Jack Kingston (R)	✓	✓	100
02	Sanford Bishop (D)	✗	✓	50
03	Lynn Westmoreland (R)	✓	✓	100
04	Henry Johnson, Jr. (D)	✗	✗	0
05	John Lewis (D)	✗	✗	0
06	Thomas Price (R)	✓	✓	100
07	Robert Woodall (R)	✓	✓	100
08	Austin Scott (R)	✓	✓	100
09	Tom Graves (R)	✓	✓	100
10	Paul Broun (R)	✓	✓	100
11	Phil Gingrey (R)	✓	✓	100
12	John Barrow (D)	✗	✓	50
13	David Scott (D)	✗	✓	50

Hawaii

01	Colleen Hanabusa (D)	✗	✗	0
02	Mazie Hirono (D)	✗	✗	0

Idaho

01	Raul Labrador (R)	✓	✓	100
02	Michael Simpson (R)	✓	✓	100

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 IFA SUPPORTED A YES VOTE

The Small Business Paperwork Mandate Elimination Act (H.R. 4)
 IFA SUPPORTED A YES VOTE

%

Illinois



Rep	Name	Repealing the Job-Killing Health Care Law Act (H.R. 2)	The Small Business Paperwork Mandate Elimination Act (H.R. 4)	%
01	Bobby Rush (D)	✗	✗	0
02	Jesse Jackson, Jr. (D)	✗	✗	0
03	Daniel Lipinski (D)	✗	✓	50
04	Luis Gutierrez (D)	✗	✗	0
05	Michael Quigley (D)	✗	✓	50
06	Peter Roskam (R)	✓	✓	100
07	Danny Davis (D)	✗	✗	0
08	Joe Walsh (R)	✓	✓	100
09	Janice Schakowsky (D)	✗	✗	0
10	Robert Dold (R)	✓	✓	100
11	Adam Kinzinger (R)	✓	✓	100
12	Jerry Costello (D)	✗	✓	50
13	Judy Biggert (R)	✓	✓	100
14	Randy Hultgren (R)	✓	✓	100
15	Timothy Johnson (R)	✓	✓	100
16	Donald Manzullo (R)	✓	✓	100
17	Bobby Schilling (R)	✓	✓	100
18	Aaron Schock (R)	✓	✓	100
19	John Shimkus (R)	✓	✓	100

Indiana

01	Peter Visclosky (D)	✗	✓	50
02	Joseph Donnelly (D)	✗	✓	50
03	Marlin Stutzman (R)	✓	✓	100
04	Todd Rokita (R)	✓	✓	100
05	Dan Burton (R)	✓	✓	100
06	Michael Pence (R)	✓	✓	100
07	Andre Carson (D)	✗	✗	0
08	Larry Bucshon (R)	✓	✓	100
09	Todd Young (R)	✓	✓	100

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Repealing the Job-Killing Health Care Law Act (H.R. 2)
 IFA SUPPORTED A YES VOTE









The Small Business Paperwork Mandate Elimination Act (H.R. 4)
 IFA SUPPORTED A YES VOTE

%













Iowa

Representative	Repealing the Job-Killing Health Care Law Act (H.R. 2)	The Small Business Paperwork Mandate Elimination Act (H.R. 4)	%
01 Bruce Braley (D)			50
02 David Loebsack (D)			50
03 Leonard Boswell (D)			50
04 Thomas Latham (R)			100
05 Steve King (R)			100

Kansas

01 Tim Huelskamp (R)			100
02 Lynn Jenkins (R)			100
03 Kevin Yoder (R)			100
04 Mike Pompeo (R)			100

Kentucky

01 Edward Whitfield (R)			100
02 Brett Guthrie (R)			100
03 John Yarmuth (D)			50
04 Geoffrey Davis (R)			100
05 Harold Rogers (R)			100
06 Benjamin Chandler (D)			50

Louisiana

01 Steve Scalise (R)			100
02 Cedric Richmond (D)			0
03 Jeffrey Landry (R)			100
04 John Fleming (R)			100
05 Rodney Alexander (R)			100
06 William Cassidy (R)			100
07 Charles Boustany Jr. (R)			100

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 IFA SUPPORTED A YES VOTE

The Small Business Paperwork Mandate Elimination Act (H.R. 4)
 IFA SUPPORTED A YES VOTE

%

Maine

01	Chellie Pingree (D)	✗	✓	50
02	Michael Michaud (D)	✗	✗	0

Maryland

01	Andy Harris (R)	✓	✓	100
02	Dutch Ruppersberger (D)	✗	✓	50
03	John Sarbanes (D)	✗	✗	0
04	Donna Edwards (D)	✗	✗	0
05	Steny Hoyer (D)	✗	✗	0
06	Roscoe Bartlett (R)	✓	✓	100
07	Elijah Cummings (D)	✗	✗	0
08	Chris Van Hollen (D)	✗	✗	0

Massachusetts

01	John Olver (D)	✗	✗	0
02	Richard Neal (D)	✗	✗	0
03	James McGovern (D)	✗	✗	0
04	Barney Frank (D)	✗	✗	0
05	Niki Tsongas (D)	✗	✗	0
06	John Tierney (D)	✗	✗	0
07	Edward Markey (D)	✗	✗	0
08	Michael Capuano (D)	✗	✗	0
09	Stephen Lynch (D)	✗	✗	0
10	William Keating (D)	✗	✓	50

Michigan

01	Dan Benishek (R)	✓	✓	100
02	Bill Huizenga (R)	✓	✓	100
03	Justin Amash (R)	✓	✓	100
04	David Camp (R)	✓	✓	100

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 IFA SUPPORTED A YES VOTE

The Small Business Paperwork Mandate Elimination Act (H.R. 4)
 IFA SUPPORTED A YES VOTE

%

Michigan, continued

05	Dale Kildee (D)	✗	✗	0
06	Frederick Upton (R)	✓	✓	100
07	Tim Walberg (R)	✓	✓	100
08	Michael Rogers (R)	✓	✓	100
09	Gary Peters (D)	✗	✓	50
10	Candice Miller (R)	✓	✓	100
11	Thaddeus McCotter (R)	✓	✓	100
12	Sander Levin (D)	✗	✗	0
13	Hansen Clarke (D)	✗	✗	0
14	John Conyers, Jr. (D)	✗	✗	0
15	John Dingell (D)	✗	✗	0

Minnesota

01	Timothy Walz (D)	✗	✓	50
02	John Kline (R)	✓	✓	100
03	Erik Paulsen (R)	✓	✓	100
04	Betty McCollum (D)	✗	✗	0
05	Keith Ellison (D)	✗	✗	0
06	Michele Bachmann (R)	✓	✓	100
07	Collin Peterson (D)	✗	✓	50
08	Chip Cravaack (R)	✓	✓	100

Mississippi

01	Alan Nunnelee (R)	✓	✓	100
02	Bennie Thompson (D)	✗	✗	0
03	Gregg Harper (R)	✓	✓	100
04	Steven Palazzo (R)	✓	✓	100

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 IFA SUPPORTED A YES VOTE
 The Small Business Paperwork Mandate Elimination Act (H.R. 4)
 IFA SUPPORTED A YES VOTE
 %

		Repealing the Job-Killing Health Care Law Act (H.R. 2)	The Small Business Paperwork Mandate Elimination Act (H.R. 4)	%
Missouri				
01	William Clay, Jr. (D)	✗	✗	0
02	Todd Akin (R)	✓	✓	100
03	Russ Carnahan (D)	✗	✓	50
04	Vicky Hartzler (R)	✓	✓	100
05	Emanuel Cleaver (D)	✗	✗	0
06	Samuel Graves (R)	✓	✓	100
07	Billy Long (R)	✓	✓	100
08	Jo Ann Emerson (R)	✓	✓	100
09	Blaine Luetkemeyer (R)	✓	✓	100
Montana				
AL	Dennis Rehberg (R)	✓	✓	100
Nebraska				
01	Jeffrey Fortenberry (R)	✓	✓	100
02	Lee Terry (R)	✓	✓	100
03	Adrian Smith (R)	✓	✓	100
Nevada				
01	Shelley Berkley (D)	✗	✓	50
02	Vacant	NV	NV	N/A
03	Joe Heck (R)	✓	✓	100
New Hampshire				
01	Frank Guinta (R)	✓	✓	100
02	Charles Bass (R)	✓	✓	100

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The Small Business Paperwork Mandate Elimination Act (H.R. 4)
 IFA SUPPORTED A YES VOTE

%

New Jersey

01	Robert Andrews (D)	✗	✓	50
02	Frank LoBiondo (R)	✓	✓	100
03	Jon Runyan (R)	✓	✓	100
04	Christopher Smith (R)	✓	✓	100
05	Scott Garrett (R)	✓	✓	100
06	Frank Pallone, Jr. (D)	✗	✗	0
07	Leonard Lance (R)	✓	✓	100
08	William Pascrell, Jr. (D)	✗	✗	0
09	Steven Rothman (D)	✗	✗	0
10	Donald Payne (D)	✗	✗	0
11	Rodney Frelinghuysen (R)	✓	✓	100
12	Rush Holt (D)	✗	✗	0
13	Albio Sires (D)	✗	✓	50

New Mexico

01	Martin Heinrich (D)	✗	✓	50
02	Steve Pearce (R)	✓	✓	100
03	Ben Lujan (D)	✗	✗	0

New York

01	Timothy Bishop (D)	✗	✓	50
02	Steve Israel (D)	✗	✓	50
03	Peter King (R)	✓	✓	100
04	Carolyn McCarthy (D)	✗	✓	50
05	Gary Ackerman (D)	✗	✗	0
06	Gregory Meeks (D)	✗	✗	0
07	Joseph Crowley (D)	✗	✗	0
08	Jerrold Nadler (D)	✗	✗	0
09	Vacant	NV	NV	N/A

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 IFA SUPPORTED A YES VOTE

The Small Business Paperwork Mandate Elimination Act (H.R. 4)
 IFA SUPPORTED A YES VOTE

%

New York, continued

10	Edolphus Towns (D)	✗	✗	0
11	Yvette Clarke (D)	✗	✗	0
12	Nydia Velazquez (D)	✗	✓	50
13	Michael Grimm (R)	✓	✓	100
14	Carolyn Maloney (D)	✗	✓	50
15	Charles Rangel (D)	✗	✗	0
16	Jose Serrano (D)	✗	✗	0
17	Eliot Engel (D)	✗	✗	0
18	Nita Lowey (D)	✗	✗	0
19	Nan Hayworth (R)	✓	✓	100
20	Chris Gibson (R)	✓	✓	100
21	Paul Tonko (D)	✗	✗	0
22	Maurice Hinchey (D)	✗	✗	0
23	Bill Owens (D)	✗	✓	50
24	Richard Hanna (R)	✓	NV	50
25	Ann Marie Buerkle (R)	✓	✓	100
26	Kathy Hochul (D)	NV	NV	0
27	Brian Higgins (D)	✗	✓	50
28	Louise Slaughter (D)	✗	✓	50
29	Tom Reed (R)	✓	✓	100

North Carolina

01	George Butterfield (D)	✗	✓	50
02	Renee Ellmers (R)	✓	✓	100
03	Walter Jones (R)	✓	✓	100
04	David Price (D)	✗	✓	50
05	Virginia Foxx (R)	✓	✓	100
06	Howard Coble (R)	✓	✓	100
07	Mike McIntyre (D)	✓	✓	100
08	Larry Kissell (D)	✗	✓	50

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Repealing the Job-Killing Health Care Law Act (H.R. 2)
 IFA SUPPORTED AYES VOTE

The Small Business Paperwork Mandate Elimination Act (H.R. 4)
 IFA SUPPORTED AYES VOTE

%

North Carolina, continued

09	Sue Myrick (R)	✓	✓	100
10	Patrick McHenry (R)	✓	✓	100
11	Heath Shuler (D)	✗	✓	50
12	Melvin Watt (D)	✗	✗	0
13	Brad Miller (D)	✗	✗	0

North Dakota

AL	Rick Berg (R)	✓	✓	100
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Ohio

01	Steve Chabot (R)	✓	✓	100
02	Jean Schmidt (R)	✓	✓	100
03	Michael Turner (R)	✓	✓	100
04	Jim Jordan (R)	✓	NV	50
05	Robert Latta (R)	✓	✓	100
06	Bill Johnson (R)	✓	✓	100
07	Steve Austria (R)	✓	✓	100
08	John Boehner (R)	✓	✓	100
09	Marcy Kaptur (D)	✗	✗	0
10	Dennis Kucinich (D)	✗	✗	0
11	Marcia Fudge (D)	✗	✗	0
12	Patrick Tiberi (R)	✓	✓	100
13	Betty Sutton (D)	✗	✗	0
14	Steven LaTourette (R)	✓	✓	100
15	Steve Stivers (R)	✓	✓	100
16	Jim Renacci (R)	✓	✓	100
17	Tim Ryan (D)	✗	✗	0
18	Bob Gibbs (R)	✓	✓	100

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Oklahoma

01	John Sullivan (R)	✓	✓	100
02	Daniel Boren (D)	✓	✓	100
03	Frank Lucas (R)	✓	✓	100
04	Tom Cole (R)	✓	✓	100
05	James Lankford (R)	✓	✓	100

Oregon

01	Vacant	NV	NV	N/A
02	Gregory Walden (R)	✓	✓	100
03	Earl Blumenauer (D)	✗	✗	0
04	Peter DeFazio (D)	✗	✓	50
05	Kurt Schrader (D)	✗	✓	50

Pennsylvania

01	Robert Brady (D)	✗	✗	0
02	Chaka Fattah (D)	✗	✗	0
03	Mike Kelly (R)	✓	✓	100
04	Jason Altmire (D)	✗	✓	50
05	Glenn Thompson (R)	✓	✓	100
06	James Gerlach (R)	✓	✓	100
07	Pat Meehan (R)	✓	✓	100
08	Michael Fitzpatrick (R)	✓	✓	100
09	William Shuster (R)	✓	✓	100
10	Tom Marino (R)	✓	✓	100
11	Lou Barletta (R)	✓	✓	100
12	Mark Critz (D)	✗	✓	50
13	Allyson Schwartz (D)	✗	✗	0
14	Michael Doyle (D)	✗	✗	0
15	Charles Dent (R)	✓	✓	100

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Pennsylvania, continued

16	Joseph Pitts (R)	✓	✓	100
17	Tim Holden (D)	✗	✓	50
18	Tim Murphy (R)	✓	✓	100
19	Todd Platts (R)	✓	✓	100

Rhode Island

01	David Cicilline (D)	✗	✓	50
02	James Langevin (D)	✗	✓	50

South Carolina

01	Tim Scott (R)	✓	✓	100
02	Joe Wilson (R)	✓	✓	100
03	Jeff Duncan (R)	✓	✓	100
04	Trey Gowdy (R)	✓	✓	100
05	Mick Mulvaney (R)	✓	✓	100
06	James Clyburn (D)	✗	✗	0

South Dakota

AL	Kristi Noem (R)	✓	✓	100
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Tennessee

01	Phil Roe (R)	✓	✓	100
02	John Duncan, Jr. (R)	✓	✓	100
03	Chuck Fleischmann (R)	✓	✓	100
04	Scott DesJarlais (R)	✓	✓	100
05	Jim Cooper (D)	✗	✓	50
06	Diane Black (R)	✓	✓	100
07	Marsha Blackburn (R)	✓	✓	100
08	Stephen Fincher (R)	✓	✓	100
09	Stephen Cohen (D)	✗	✓	50

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Texas

01	Louie Gohmert (R)	✓	✓	100
02	Ted Poe (R)	✓	✓	100
03	Samuel Johnson (R)	✓	✓	100
04	Ralph Hall (R)	✓	✓	100
05	Jeb Hensarling (R)	✓	✓	100
06	Joe Barton (R)	✓	✓	100
07	John Culberson (R)	✓	✓	100
08	Kevin Brady (R)	✓	✓	100
09	Al Green (D)	✗	✓	50
10	Michael McCaul (R)	✓	✓	100
11	Michael Conaway (R)	✓	✓	100
12	Kay Granger (R)	✓	✓	100
13	Mac Thornberry (R)	✓	✓	100
14	Ronald Paul (R)	✓	✓	100
15	Ruben Hinojosa (D)	✗	NV	0
16	Silvestre Reyes (D)	✗	✓	50
17	Bill Flores (R)	✓	✓	100
18	Sheila Jackson Lee (D)	✗	✗	0
19	Randy Neugebauer (R)	✓	✓	100
20	Charles Gonzalez (D)	✗	✓	50
21	Lamar Smith (R)	✓	✓	100
22	Pete Olson (R)	✓	✓	100
23	Francisco Canseco (R)	✓	✓	100
24	Kenneth Marchant (R)	✓	✓	100
25	Lloyd Doggett (D)	✗	✗	0
26	Michael Burgess (R)	✓	✓	100
27	Blake Farenthold (R)	✓	✓	100
28	Henry Cuellar (D)	✗	✓	50
29	Gene Green (D)	✗	✓	50
30	Eddie Johnson (D)	✗	✗	0

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Texas, continued

31	John Carter (R)	✓	✓	100
32	Pete Sessions (R)	✓	✓	100

Utah

01	Robert Bishop (R)	✓	✓	100
02	James Matheson (D)	✗	✓	50
03	Jason Chaffetz (R)	✓	✓	100

Vermont

AL	Peter Welch (D)	✗	✓	50
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Virginia

01	Robert Wittman (R)	✓	✓	100
02	Scott Rigell (R)	✓	✓	100
03	Robert Scott (D)	✗	✗	0
04	J. Randy Forbes (R)	✓	✓	100
05	Robert Hurt (R)	✓	✓	100
06	Robert Goodlatte (R)	✓	✓	100
07	Eric Cantor (R)	✓	✓	100
08	James Moran (D)	✗	✗	0
09	Morgan Griffith (R)	✓	✓	100
10	Frank Wolf (R)	✓	✓	100
11	Gerald Connolly (D)	✗	✓	50

Washington

01	Jay Inslee (D)	✗	✓	50
02	Rick Larsen (D)	✗	✓	50
03	Jaime Herrera Beutler (R)	✓	✓	100
04	Doc Hastings (R)	✓	✓	100
05	Cathy McMorris Rodgers (R)	✓	✓	100

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Washington, continued

06	Norman Dicks (D)	✗	✗	0
07	Jim McDermott (D)	✗	✗	0
08	David Reichert (R)	✓	✓	100
09	Adam Smith (D)	✗	✓	50

West Virginia

01	David McKinley (R)	✓	✓	100
02	Shelley Moore Capito (R)	✓	✓	100
03	Nick Rahall (D)	✗	✓	50

Wisconsin

01	Paul Ryan (R)	✓	✓	100
02	Tammy Baldwin (D)	✗	✗	0
03	Ron Kind (D)	✗	✗	0
04	Gwen Moore (D)	✗	✗	0
05	Jim Sensenbrenner (R)	✓	✓	100
06	Thomas Petri (R)	✓	✓	100
07	Sean Duffy (R)	✓	✓	100
08	Reid Ribble (R)	✓	✓	100

Wyoming

AL	Cynthia Lummis (R)	✓	✓	100
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Map of Capitol Hill



Bus Pick-Up

Buses will be available at Garfield Circle to go to the JW Marriott and/or the FranPAC Dinner starting at 6:00 p.m.

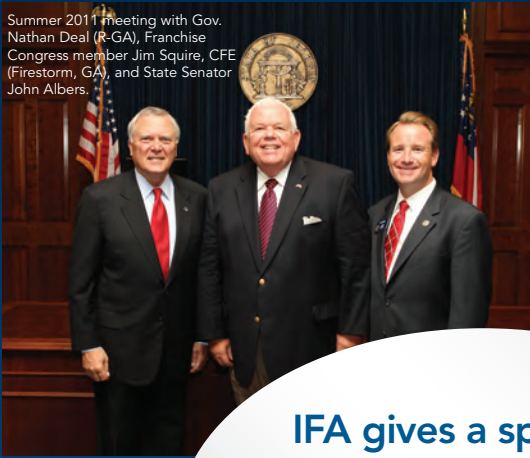
The last bus will leave at 6:45 p.m.

Annual IFA Congressional Reception

Wednesday,
September 14, 2011
5:00 p.m. to 6:30 p.m.

Rayburn Foyer,
Rayburn House Office Building
First Floor

Summer 2011 meeting with Gov. Nathan Deal (R-GA), Franchise Congress member Jim Squire, CFE (Firestorm, GA), and State Senator John Albers.



Franchise Congress franchisor Gail Johnson, CFE (Rainbow Station, Inc., VA) with her husband, Earl, before her 2011 congressional testimony.



IFA gives a special thank you

to our over 250 Franchise Congress advocates!



Gail Johnson, CFE (Rainbow Station, Inc., VA) testifies before the House Education and the Workforce Committee on the impact of the new health care law, Spring 2011.



Franchise Congress franchisor Amy Nichols (Dogtopia, MD) with SBA Administrator Karen Mills during National Small Business Week 2011.

Franchise Congress franchisee Mariana Huberman (The UPS Store®, Washington, DC), front row left, witnesses the signing of the Small Business Jobs Act in 2010.





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Building local businesses,
one opportunity at a time.